



## Application form for Retail Outlet

Reg. No. :
State :
District :
Category :
Misc. :

**Nayara Energy Limited**  
(Formerly Essar Oil Limited)

**IMPORTANT**



- This form is available free of cost at any of our offices or can be downloaded from our website:  
[www.nayaraenergy.com](http://www.nayaraenergy.com)
- Nayara Energy has not appointed any agents or business associates for allotting petrol pumps, you are requested to deal with the company directly





## Application form for setting up Retail Outlet

### 1.0 PERSONAL

1.1	Name and address of applicant	:	_____	
	District	:	_____	
	Pincode	:	_____	
	State	:	_____	
1.2	Address for communication	:	_____	
		:	_____	
		:	_____	
		:	_____	
1.3	Contact Nos.	:	_____	
	Residence with (STD) code	:	_____	
	Office with (STD) code	:	_____	
	Mobile	:	_____	
	E-mail Id	:	_____	

(Please provide name & contact Nos. of a person to be contacted in your absence)

1.4	Contact Person Name	:	_____
	Residence with (STD) code	:	_____
	Office with (STD) code	:	_____
	Mobile	:	_____

### 2.0 OCCUPATION / BUSINESS DETAILS

2.1	Current occupation	:	_____
2.2	Current source of income	:	_____
2.3	Current business (If firm)	:	_____
2.4	Name of the firm/s (If existing)	:	_____
2.5	Type of firm	:	<input type="checkbox"/> Proprietorship <input type="checkbox"/> Partnership <input type="checkbox"/> Public Ltd. <input type="checkbox"/> Private Ltd.
2.6	Turnover of the Firm	:	_____
2.7	No. of employees employed	:	_____

- 2.8 Will this proposal be your primary / secondary source of income : ☐ Primary source ☐ Additional source
- 2.9 Experience in any other retail sales : \_\_\_\_\_  
(Give details of products traded e.g. FMCG, pharma, plastic, textiles etc.)
- Source of supply : \_\_\_\_\_  
(Name of manufacturers)
- How long have you been in this business? : \_\_\_\_\_
- Annual turnover : \_\_\_\_\_

### 3.0 OIL INDUSTRY EXPERIENCE

- 3.1 Any previous experience in petroleum industry? : ☐ Yes ☐ No  
(If yes, please attach separate sheet to provide more details with respect to experience)
- 3.2 Any family members involved in the petroleum business? : ☐ Yes ☐ No  
(If yes, please attach a separate sheet to provide more details)
- 3.3 If dealing in retail petroleum business please provide following information of your dealership
- a) Name of the company : \_\_\_\_\_
- b) Name of the dealership & address : \_\_\_\_\_
- c) Operating since : \_\_\_\_\_
- d) Sales volume per annum (Product-wise) : MS \_\_\_\_\_ HSD \_\_\_\_\_

### 4.0 SITE PARTICULARS

- 4.1 Land available for development : ☐ Yes ☐ No  
(If yes, please provide following details)
- A) Site / Location address
- Survey no. / Gut no. of the plot : \_\_\_\_\_
- Plot / Property address Village \_\_\_\_\_
- Taluka \_\_\_\_\_
- District \_\_\_\_\_ State \_\_\_\_\_
- National Highway No. \_\_\_\_\_ State Highway No. \_\_\_\_\_
- Major District Road No. \_\_\_\_\_ City Road No. \_\_\_\_\_



- B) Site Dimensions : \_\_\_\_\_
- Size of site [Length & Width (Mtrs.)] : \_\_\_\_\_
- Frontage of site (Mtrs.) : \_\_\_\_\_
- Length of plot along the road : \_\_\_\_\_
- Total land area (Sqr. Mtrs.) : \_\_\_\_\_

Site plan (Please attach a sketch of the plot showing dimensions of the plot & also that of the road on which the plot is situated)

- C) Site within / outside city limits : \_\_\_\_\_
- Distance from nearest city / town : \_\_\_\_\_

#### 5.0 LANDMARK FOR THE SITE

- 5.1 Distance from nearest Km stone from the plot (Mtrs.) : \_\_\_\_\_
- 5.2 Location of the Km stone : ☐ Same side of the plot or ☐ Opp.Side of the plot  
&  
☐ RHS with respect to plot or ☐ LHS with respect to plot
- 5.3 Description of the Km stone : \_\_\_\_\_
- 5.4 Nearest road junction : \_\_\_\_\_

#### 6.0 OTHER SITE DETAILS

- 6.1 Name of the land owner : \_\_\_\_\_
- What is your relationship with the owner? : \_\_\_\_\_
- 6.2 Are all documents relating to the property clear? : ☐ Yes ☐ No  
(Attach copies of the documents)
- 6.3 Are you willing to give the land / property on long term lease to Nayara Energy : ☐ Yes ☐ No
- 6.4 Status of land? : ☐ Agricultural ☐ Non agricultural  
(If agricultural, indicate time to convert for non agricultural use) : \_\_\_\_\_
- 6.5 Is the plot / property currently vacant? : \_\_\_\_\_  
(If no, indicate time required to get the site fully vacant) : \_\_\_\_\_
- 6.6 Is power connection readily available? : \_\_\_\_\_  
(If no, indicate time required to get the power connection) : \_\_\_\_\_



- 6.7 Is there any electrical site passing over your site? : ☐ Yes ☐ No
- If yes : ☐ High Tension ☐ Low Tension
- 6.8 Is water connection readily available : ☐ Yes ☐ No
- (If no, indicate time required to get the water supply) : \_\_\_\_\_

## 7.0 ACTIVITIES AROUND THE PROPOSED SITE

- 7.1 What activities exist adjacent to your plot? (300 Mtrs. On either side & opposite side) Please describe briefly : \_\_\_\_\_
- 7.2 Are any new roads / highways / fly-overs / by-pass diversions coming up near your land / property? : ☐ Yes ☐ No
- If yes, please describe : \_\_\_\_\_

## 8.0 ESTIMATED SALES

- 8.1 Estimated potential of sale from proposed site : MS (Petrol) \_\_\_\_\_ KL per month (1kl = 1000 Litres)
- HSD (Diesel) \_\_\_\_\_ KL per month
- Lubricants \_\_\_\_\_ litres per month

## 9.0 INDUSTRY ACTIVITIES

- 9.1 List existing petroleum retail outlets In the vicinity (within 10 Kms radius of your site as per Annexure I) : \_\_\_\_\_
- 9.2 If the proposed site is located on highway, please give details of retail outlets within 15 Kms on either side of the proposed location : \_\_\_\_\_
- (As per Annexure I)



9.3 Any more outlets being setup In the vicinity (within 5 Kms radius)? : \_\_\_\_\_

If yes, please indicate the company's name : ☐ IOC ☐ BPCL ☐ HPCL ☐ Shell ☐ JIO BP ☐ Others

The data provided on this page will be kept strictly confidential

## 10.0 FINANCIAL DETAILS

10.1 Assets owned : \_\_\_\_\_  
(By Applicant) : \_\_\_\_\_

10.2 Assets owned / housing property : \_\_\_\_\_  
etc. (By individual/partners/firms) : \_\_\_\_\_

10.3 Name of partners (If partnership) : \_\_\_\_\_  
Address of each partner : \_\_\_\_\_  
Attach constitution copy /  
partnership deed : \_\_\_\_\_  
Ratio of partnership : \_\_\_\_\_

10.4 Allocable surplus funds from current business : \_\_\_\_\_

10.5 Income tax returns (Last 2 years) Attach relevant documents

10.6 Name of your bank/s

10.7 Branch : \_\_\_\_\_

10.8 Address : \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

10.9 Account type : \_\_\_\_\_

10.10 Account number : \_\_\_\_\_

10.11 Are you an Indian resident? : ☐ Yes ☐ No  
If no, give details : \_\_\_\_\_



## 11.0 INVESTMENT PARTICULARS

- 11.1 Indicate amount you are willing to invest in retail outlet business? : ☐ Rs. 80 to 100 Lakhs ☐ More than Rs. 100 Lakhs
- 11.2 Sources of funds : Own funds Rs. \_\_\_\_\_ Loan Rs. \_\_\_\_\_  
% Own \_\_\_\_\_ % Loan \_\_\_\_\_

## 12.0 ENCLOSURES

(Please mention all the document you will be attaching with the completed form)

- |          |          |
|----------|----------|
| 1. _____ | 4. _____ |
| 2. _____ | 5. _____ |
| 3. _____ | 6. _____ |

### Terms and Conditions

1. The data asked for in this form is purely to evaluate your "Application form" for putting up a retail outlet for Nayara Energy
2. Submission of this form does not guarantee award of franchisee
3. I fully understand that the application fee of Rs 5 lakh/- is a non-refundable amount once the offer letter for appointment of franchise is issued.
4. Forms not complete in all respects may be rejected.
5. I am signing the Expression of Interest (EOI) with full understanding of all content and details provided and I shall not dispute it on any grounds including, but not limited to, the lack of understanding of business or language.

I agree with the above terms & conditions.

\_\_\_\_\_  
Signature

Name of the Applicant :

Date :





Name of the applicant : \_\_\_\_\_

Address : \_\_\_\_\_

Ph : \_\_\_\_\_



ANNEXURE - I

Details of the retail outlets in the vicinity of the proposed site

Sr. no.	Name of the dealership	Address	Product	Sales per month (in KL)	Selling price per litre	Supply location	Distance from supply location	Servicing facility	Food Joint/ Diaba	Truck parking	Sparepart shop
1			Petrol								
			Diesel								
			Lubricants								
2			Petrol								
			Diesel								
			Lubricants								
3			Petrol								
			Diesel								
			Lubricants								
4			Petrol								
			Diesel								
			Lubricants								
5			Petrol								
			Diesel								
			Lubricants								
6			Petrol								
			Diesel								
			Lubricants								
7			Petrol								
			Diesel								
			Lubricants								
8			Petrol								
			Diesel								
			Lubricants								

Note : Please enclose additional sheet if needed

Address : \_\_\_\_\_



Ph: \_\_\_\_\_

[illegible]

## Our Offices

### North Zone Office

Nayara Energy Limited

World Trade Tower 1105 - 06, 11th Floor, Sector - 16, Noida-201301, Uttar Pradesh, India.

### East Zone Office

Nayara Energy Limited

Unit 908 & 909, 9th Floor, DLF Cyber City, Infocity Road, Patia, Bhubaneswar 751024, Odisha, India

T +91 33 65000503 | +91 33 65000318

### West I Zone Office

Nayara Energy Limited

707 & 708, Supreme Head Quarters, Survey No.36/2, Village Baner, Taluka Haveli, Mohan Nagar Co-operative Society, Baner, Pune 411021, Maharashtra, India.

### West II Zone Office

Nayara Energy Limited

Office no. 308, 3rd Floor, Shivalik Shilp, Iscon cross road, S G Highway,, Ahmedabad 380015, Gujarat, India.

T +91 281 2571185 | +91 281 2571185

### West III Zone Office

Nayara Energy Limited

107 - 110, 1st floor, Manglam Signature Tower, Lalkothi, Tonk Road,Behind Apex Bank, Jaipur 302015, Rajasthan, India

T +91 0141 5105524

### South I Zone Office

Nayara Energy Limited

Sreerosh Madhav Building, 2nd Floor, Old No 73/2,New No 58/2, New Avadi Road, Kilpauk, Chennai 600010, Tamilnadu, India

T +91 0484 6463005 | +91 0484 6463005

### South II Zone Office

Nayara Energy Limited

Second Floor, Mayo Centre, Commissariat Road, Bangalore 560025, Karnataka, India

T +91 712 2542574



## **Nayara Energy Limited (Formerly Essar Oil Limited)**

5th Floor, Jet Airways Godrej BKC, Plot No. C-68, G Block, Bandra Kurla Complex,  
Bandra East, Mumbai 400051, Maharashtra, India

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**Call Toll Free : 1800 1200 330 (Monday - Saturday: 9:00 AM to 6:00 PM)**

